

bcc:
consulting

going mobile

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**Choosing the Right
Inpatient Mobile Solution**

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4	5Vci h'VWV
5	=bffcXi W]cb
6	<ck 'hc'fYUX'; c]b['A cV]Y
8	; Yh]b['GhUfhYXl K \Uh'UFY'mci f' bYYXg3'
9	K \Uh'Yl UWh'm]g' U'ia cV]YDgc'i h]cb3'
10	K \Uh'X]ZZYfYbh'a cV]Y'Udd']W]h]cbg'UFY'Uj U]UV'Y'Zcf'h\Y']bdUh]Ybh'gYH]b[3
11	K \m]g'mci f'\cgd]hU'Vi n]b['cf'Yj U'i Uh]b['U'a cV]Y'gc'i h]cb3'
13	K \Uh[fci d'cf'[fci dg'g\ci 'X'VY'h\Y'df]a UfmVYbYU'W]Uf]Ygz UbX 'k \Uh'Z' bW]cbU']hmUFY mci \cd]b['hc XYd'cmB
14	K \Uh]g'mci f'h]a Y]bY'UbX'Vi X[Yh3'
15	K \c']g'mci f'df]a Ufm<=G'j YbXcf3'
19	<Uj Y'mci 'di fWUgYX'mci f'<=G'j YbXcf]b]Yl H['YbYfUh]cbz']bhY[fUH'X'gmghYa 3''=Zbchz'Xc'mci 'd'Ub'hc'k]h]b'h\Y' bYl h'mYUf3'
20	=bXi ghfmHfYbXg'UbX'C VgYfj Uh]cbg
20	HchU'`A Uf_Yh'DYbYHfUh]cb
20	6'Ua Y']h'cb'F<=C
22	H\Y'@Ugh'A]Y
24	&\$\$. 'H\Y'WUf'cZ7cbgc']XUh]cb
28	GcZhfYh fbg. '=H'5Xj UbHJ[Yg'Z'ca 'U'DU]Ybh'DYfgdYV]j Y
32	Ci f'7f]hYf]U. ' <ck 'hc'fYUX' H\Y'DfcU'Yg'
36	DfcU'Yg. Di fYd'Um=bdU]Ybh
37	A YfW fmA 8z' =bW
43	DUh]Ybh?YYdYfz' =bW
49	=E A Ul z' =bW
55	7c[cb'GmghYa gz' =bW
60	; `cVU'7UFY'Ei Yghz' =bW
65	B]i 'HYWbc'c[]Yg
70	DfcU'Yg. A U'cf <=G J YbXcfg
71	A W?Yggcb'7cfdcfUh]cb
76	G]Ya Ybg'A YX]W'Gc'i h]cbg'I G5z' =bW
81	7YfbYf'7cfdcfUh]cb
86	=8L' ; ; 9'<YU'h\W]fY
91	9W]dgm]7cfdcfUh]cb
96	9d]W]GmghYa g'7cfdcfUh]cb
101	DfcU'Yg. B]WY
102	A YX5dH gz' =bW
107	9dcWUhYgz' =bW
108	H\ca gcb'A]Wca YXYI
109	I bVci bX'A YX]W]bYz' =bW
110	@Yl]! 7ca dz' =bW
111	G_m]W]dYz' =bW
112	; `cggUfm' A cV]Y'<YU'h' 5dd']W]h]cbg'

Introduction

H\Y'Üfghdi V]W]h]cb cZÍ; c]b['A cV]Y. 7\ccg]b['h\Y'F][\h=bdU]Ybh'Gc'i h]cbÍ
`Ui bW\YX'VWV'7cbgi `h]b['i]b>i bY'&\$\$(' 'Ci f' [cU`k Ug'hc`YghUV]g\`VWV`Ug`U`b]W\Y`
gdYV]U`hmV`bgi `h]b['Üfa`ZcW`gYX`cb`a`cV]Y`YU`h`UbX`W]b]V]Ub!`W`bhf]W`hY`VW`bc`c[mÍ
Cj Yf`h\Y`Ugh'k`c`mY`Ufgz`ci`f`ZcW`g`U`g`fYa`U]bYX`i`bW`Ub[YX"

K`Y`Zc`ck`YX'; c]b['A cV]Y`]b`&\$\$('k`Jh`h\Y`Üfgh`fY`YUgY`cZ`ci`f`VWV`A`cV]Y`FY`gci`fWV`
; i`]XY`fA`F; Łz`U`ei`UfhY`f`m[i`]XY`XYj`Y`cd`YX`hc`Y`d`YI`d`U]b`h`Y`X]ZZY`fY`bh'gc'i`h]cbg`
UbX`j`YbX`cfg`]b`h\Y`a`cV]Y`YU`h`gY`V`c`f`K`Y`UfY`W`ffY`bh`mk`cf_]b['cb`ci`f', h`
YX]h]cb`cZ`h\Y`A`F; z`UbX`bck`V`bg]ghY`bh`m`fY`W]j`Y`a`cfY`h`Ub`%) z`\$\$\$`X`ck`b`c`UX`
fYei`Y`g`h`Y`U`V`W`ei`U`fhY`f"

E`%`&\$\$`*`a`Uf`_YX`h\Y`Üfgh`fY`YUgY`cZ`ci`f`bYk`Y`gh`fY`gci`fWV`z`Í`9A`F; i`]XY`Zcf`Ga`U`
UbX`A`]X]G]nY`DfU`W]W`g`f`H\Y`9A`F`[i`]XY`fY`dfY`gY`bh'gc'i`f`Üfgh`XY`d`U`f`h`fY`Z`fca`di`fY`
a`cV]Y]m`z`Vi`h`fYa`U]bg`h`f`i`Y`hc`ci`f`[cU`g`V`md`U`W]b['i`g`Uh`h\Y`Zc`fY`Z`cb`hc`Z`hY`VW`bc`c[mÍ
UZZY`W]b['W]b]V]Ub`g"

K`Y`b'; c]b['A cV]Y`k`Ug`cf][]bU`m`fY`YUgY`X`z`k`Y`gc`X`h\Y`X`cW`a`Y`bh`Zc`f`Í`ghi`bXY`f`
`%\$\$\$`"5`h`ci`[\`k`Y`UX`bca`]bU`gi`WV`ggz`]h`dfc]`YX`X]ZU`W`h`hc`V`ta`dY`hY`]b`h\Y`
gUa`Y`Vi`g]bY`gg`Ug'; UfhY`f`UbX'; cffY`ghY`fz`dU`fh]W`U`f`m`Ug`Ub`i`b`bck`b`Y`bh]m`f";]j`Y`b`
ci`f`gi`V`gh`Ub]h]U`]b]Y`gha`Y`bh`z`UbX`ci`f`V`tb`UX`Y`bW`]b; c]b['A cV]Y`U`ei`U]m`z`k`Y`
cd`hY`hc`[]j`Y`h\Y`X`cW`a`Y`bh`Uk`Um]b`h\Y`cd`Y`g`cZ`[Y`bY`f`U]h]b['i]bh`fY`gh]b`VWV`UbX`
XYa`cb`g`f`U]h]b['ci`f`k`cf_"

G]bW`h`Uh`h]a`Y`z`C`W`c`VY`f`&\$\$('z`k`Y`U`j`Y`UX`k`Y`"b`YI`W`gg`cZ`'`z`\$\$\$`X`ck`b`c`UX`g`z`
]bW`X]b['a`cfY`h`Ub`%)`\$\$`]b`>U`bi`U`fm`&\$\$`*`U`cbY`"K`Y`k`Y`U`j`Y`bc`XY`i`g]cb`g`h`Uh`
Yj`Y`fm`X`ck`b`c`UX`fY`dfY`gY`b`hg`U`_Y`m]b`X`i`gh`f`m`d`U`fh]W]d`Ub`h`z`k`Y`U`j`Y`U`gc`fY`W]j`YX`Ub`
cj`Y`fk`Y`a`]b['fY`g`d`cb`gY`]b`j`U`f]ci`g`Zc`fa`U`hg`hY`"b['i`g`ci`X`UbX`W`U`f`h`Uh`h\Y`k`cf`_`
]g`U`dd`fY`W]U`hY`X`UbX`j`U`i`YX`"; i`f`h\Y`fa`cfY`z`]b`h\Y`U`gh]g]`a`cb`h`g`U`cb`Y`z`k`Y`U`j`Y`
fY`W]j`YX`"hY`f`U`m`X`cn`Y`bg`cZ`fY`ei`Y`gh]g`Zc`f; c]b['A cV]Y`U`j`i`dX`U`hY"

K`Y`Y`k`Y`k`ci`X`"cj`Y`hc`V`tb]h]bi`Y`hc`dfc]`]XY`h\Y`fY`gY`U`fW`Zc`f`Z`fY`z`k`Y`a`i`gh`U`h`
Y`U`gh`V`tj`Y`f`ci`f`V`t`gh`g`z`d`U`fh]W`U`f`m`fY`U`hY`X`hc`h\Y`gi`V`gh`Ub]h]U`h]a`Y`]b]c`j`YX`"Ci`f`
V`ta`dfca`]gY`]g`hc`_Y`Y`d`h\Y`d`f]W]d`c]b`h`YI`h`fYa`Y`m`ic`k`z`%)`\$`dY`f`V`t`dn`z`UbX`cd`Y`
h`Uh`h\Y`]b`hY`fY`gh`UbX`a`Uf`_Y`h]g]nY`Zc`f`d`ch`Y`bh]U`"gm`gh`Ya`g`l`c`dd`Y`fg`z`U`g`k`Y`"U`g`]b`X`i`gh`f`m`
c`V`gY`fj`Y`fg`UbX`Ub`U`mg`hg]g`gi`V`gh`Ub]h]U`Y`bci`[\`hc`a`U`_Y`h\Y`]b]Y`gha`Y`bh`k`cf`h`ci`f`
k`Y`Y`"; i`f`h\Y`fa`cfY`z`Zc`f`U`V`ta`d`Ub`m`ic`V`gY`ggY`X`k`]h`U`XX]b['a`cfY`j`U`i`Y`h`Ub`ci`f`V`t`gh`z`
k`Y`U`fY`V`tb`UX`Y`bh`h`Uh`U`Vi`mY`fg`k`]`VY`d`Y`U`gY`X`k`]h`h\Y`j`f`]b]Y`gha`Y`bh`

:`cf`h`cgY`k`c`U`g`_YX`z`Y`b`^`cm`h\Y`i`dX`U`hY`";`cf`h`cgY`YI`dY`f]Y`b`W]b['];`c]b['A cV]Y`Zc`f`
h\Y`Üfgh]h]a`Y`z`k`Y`V`ta`Y`hc`h\Y`k`cf`X`cZ]b`d`U]h]Y`bh`a`cV]Y]m`f`K`Y`cd`Y`nci`U[`fY`Y`h`Uh`
h`]g`]g`h\Y`VY`gh`z`a`c`gh`V`ta`d`fY`Y`b`g]j`Y`fY`gci`fW`cb`h\Y`a`Uf`_Y`f"

How to read Going Mobile

H\]g'dUdYf'k Ug'k f]hYb'hc'Ugg]gh'\cgd]hU''7=Cgž'±H'ghUZZ'UXa]b]ghfUhc'fgž'UbX'' d\mg]WU'X'YV]g]cb!a U_Yfg'k \c'UfY'Ya VUf_]b['cb'U'ci fbYm'ck UfX'Ub]bdUh]Ybh' a cV]Y'gc'i h]cbž'k \Yh'Yf'\ca Y! [fck b'cf'di fW UgYX'Zfca 'U'h]fX! dUf'mj YbXcf'''' 6YmcbX'g]a d'mdfcj]X]b['h'Y'_Ymj YbXcf']bZcfa Uh]cb'hUh'\cgd]hU'g'fYeI]fY'k \Yb'' VY[]bb]b['h'Y'Xi Y'X'] [YbW' d\Ug'cZj YbXcf'gY'YV]cbž'k Y'\Uj Y'UhYa dh'X'hc'' YI d'U]b'k \Uh'h'Y]bZcfa Uh]cb'a YUbgž'dUfh]W'Uf'mfY'Uhj Y'hc'U'\cgd]hU'g]W ffYbh'±H' Ybj]fcb'a Ybh''

K Y'a U_Y'bc'UhYa dh'hc'YI d'U]b'bi UbW'X'h'V'W'b]W'']ggi Yg'cZk \]W'a UbmFYUXYfg' k]''i bXYfghUbX']bh]a Uh'nt''Ci f'cV'YV]j Y]g'hc'hu_Y'U'\c']gh]WUddfcUW''K Y'\Uj Y'' k]hbYggYX'Ufgh \UbX dccf'mYI YW'hYX]bdUh]Ybh'a cV]Y'gc'i h]cb XYd'cma Ybhgž Ug' k Y''Ug'a Ubnž'a Ubmich\Yfg'hUh'k YfY'gi W'V'ggž''''±b'a cgh]bghUbW'gž'h'Y'X]ZZYfYbW'' VYhk YYb'h'Y'k c'\Ug'\UX'ZUf''Ygg'hc'Xc'k]h' di fY'h'W'bc'c[m'h'Ub'k]h' dYcd'Yž'' Vi g]bYgg']ggi Yg'UbX'dfcW'ggYgž'W]b]W''k cf_Ück UbX W'Ub[Y'a UbU[Ya Ybh'' : cf h]g' fYUgcbž'k Y'UhYa dh'hc'fYa U]b'Ug'bYi hfU'Ug'dcgg]V'Y''Bc'g]nY'Ühg U'ž UbX bc'g]b['Y' gc'i h]cb]g'h'Y'VYgh'Zcf'Yj YfmYbh'f'f]gY''Gi W'V'gg'i]h]a Uh'm\Ug'Ug'a i W'hc'Xc'k]h' i bXYfghUbX]b['mci f'ck b'cf[Ub]nUh]cb'Ug'hUh'cZmci f'j YbXcf''''''

This paper is broken into the following major sections:

- i **Getting Started – What are your needs?:** U''gh'cZž bXUa YbHU''bYYXg' Yj U'i Uh]cb'ei Ygh]cbg'k]h' gi ddcf]h]b['a Uf_Yh]bZcfa Uh]cb/'h]g'gYV]cb]g']bhYbXYX'hc'dfcj]XY'U'\[\''Yj Y''cj Yfj]Yk 'cZgca Y'h'Y'a U]b]ggi Yg']bÜi YbW]b['U'\cgd]hU'g]XYV]g]cb'hc']bj Ygh']b'a cV]]m'
- i **Industry Trends and Observations:** X]gW'gg]cb'cZW ffYbh'hfYbXg']b'h'Y']bdUh]Ybh'a cV]Y'a Uf_Yhž]bW X]b['dcgg]V'Y'A/5'U'V]j]hmXi f]b['&\$\$*/'h]g' gYV]cb'U'gc'hu_Yg'U''cc_ 'Uh'h'Y'\UfX!hc!ei Ubh]Zmj U'i Y'cZ'±H']bj Ygra Ybh' Zfca 'h'Y'dUh]Ybh'dYfgdYV]j Y]b'Í GcZh'FYh fbg'f'
- i **Understanding the Company Profiles – Our Criteria:** Ub'ci h]bY'cZ h'Y'_YmZUV'fcfg'hUh'X]gh]b[i]g\ 'X]ZZYfYbh'a cV]Y'gc'i h]cb'dfcj]XYfgž'k]h' Ub' YI d'UbUh]cb'cZ\ck 'h'cgY'W]h'f]U'UZZYV'h'Y'c'j YfU''gc'i h]cb''
- i **Top Inpatient Mobile Solution Vendors:** dfcÜ'Yg'cZ'h'Y'a cgh]g][b]ÜW'bh UbX']bÜi Ybh]U' dfcj]XYfg'cZ]bdUh]Ybh'a cV]Y'gc'i h]cbgž]bW X]b['W'fdcfUhYž dfcXi Wž'W'ghca Yf'UbX'dUf'h'Yf']bZcfa Uh]cb'k \YfYj Yf'dcgg]V'Y''

J]Yk YX`]bXYdYbXYbhñz`h\Y`dfcU`Yg k]` dfcj]XY U h\cfci [\ `]ghcZ `]bZcfa Uh]cb h\Uh
g\ci `X`fYUX]`mdcdi `UhY`U`[Xi Y`X]`[YbW`W`YV`]ghf` `=Z`h\Y` `]bZcfa Uh]cb`]g`Vtbg`i a YX`
]b`gi W`U`a UbbYfz`]hk]`YUg]`mgUj Y`cbY`cf`a cfY`a cbh\g`cZ XUHU`[Uh\Yf]b[" `5h`
h\Y`gUa Y`h]a Yz`gi W`Ub`UddfcUW`k]`ZU]`hc`VYbYUhZ`ca `ci f W`a i`Uh]j Y`Yggcbg
`YUfbYXz`Yi dYf]YbW`g`UbX`]bg][\hg` `5[U]bž`h\Y`Ubgk Yf`hc`h\Y`ei Ygh]cb`[k \]W`]g`
VYghZcf`i gD]g`Ug`a i W`UfhUg`gV]YbW`UbX`k]`bchYUg]mVY`]XYbh]UYX VmUXX]b[h\Y
gi a `cZ`h\Y`dUfHg`"

HU_Y`mci f`h]a Yz`fYUX`h\Y`]bXi ghfmcj Yfj]Yk " `I bXYfghUbX`k \Uh`h\Y`X]ZZYfYbh`W]hYf]U`
UfY`UbX`k \Uh`h\Y`ma YUb` `K \]Y`k Y`UfY`bchUXj cW]h]b[`Zcf`\cgd]HU`g`hc`Vi]X`
\ca Y! [fck b`gc`i h]cbgž`UbX`h]g`dUdYf`]g`]b`bc`k Um]bhYbXYX`Ug`U`8`M[i]XYz`k Y`
UfY`j YfmVt`bU`XYbh`h\Uh`ci f W]hYf]Už Z`Ua Yk cf_ž`UbX`Yi d`UbUh]cbg`k]` [fYUhm`Ugg]gh
gi W`Y`Zcfhg` `=XYU`nž`h\Y`]bZcfa Uh]cb`HU`Yb`]b`hc`HU`k]` `Y`d`cf[Ub]nUh]cbg`Z`ca`
dfY! [Vi]X`j`g`Vi nı`U`h\Y`k Umh\fc`i [\]j YbXcf`Vt`bfUW`bY[ch]Uh]cbgž`gmgh`a`
XYd`cma Ybž`UbX`VYnc`bX`"